

# QR Codes for B2B Marketing



Code designs can be customized for branding and fun



Can be used offline by saving scans in QR reader's history



## Plan

Determine clear goals  
 Understand audience  
 Brainstorm ideas  
 Make offer compelling



## Generate Code

Free generator sites  
 Paid custom code sites  
 Make 1"x1" or larger  
 Use high contrast colors



## Add to Asset

Place on flat surfaces  
 Avoid reflective or soft  
 Test on multiple readers  
 Test on multiple devices



## Track and Measure

Targeted landing page  
 Follow custom URL  
 Code shortener tracking  
 QR code mgmt systems